



2006 Interim Results Announcement for the six months ended 30 June



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## **Financial Summary**

### Profit & Loss

#### For the 6 months ended 30 June

the o months ended so dune		
	2006	2005 <u>GALAX</u> 4
	HK\$'000	HK\$'000
Turnover	1,306,321	539,572
Cost of Sales	(1,207,448)	(530,800)
Gross Profit	98,873	8,772
Other operating income	135,825	31,446
Administrative expenses	(193,439)	(30,386)
Other operating expenses	(504,922)	(534)
Operating profit / (loss)	(463,663)	9,298
Finance costs	(288,786)	(5,998)
Share of profits less losses of Jointly controlled entities Associated companies	17,112 504	7,945 1,492
Profit / (loss) before taxation	(734,833)	12,737
Taxation	(1,449)	(280)
Profit / (loss) for the period	(736,282)	12,457
Attributable to: Shareholders Minority interests	(734,452) (1,830)	14,306 (1,849)
	(736,282)	12,457
(Loss)/ earnings per share Basic Diluted	HK cents (22.3) N/A	HK cents 1.1 1.1

#### **Balance Sheet HK\$ Millions**

	- GALF			
	As at 30.6.2006	As at 31.12.2005		
	30.0.2000	31.12.2003		
Cash	5,139	5,068		
Property, plant & equipment	4,034	2,889		
Intangible assets	16,003	16,493		
Other assets	2,166	1,938		
	27,342	26,388		
Non-current liabilities  – Bond	4,507	4,526		
<ul><li>Fixed rate note</li></ul>	2,453	- -		
Other non-current liabilities	2,234	2,071		
Current liabilities  – Fixed rate note	-	2,584		
- Others	3,431	1,783		
	12,625	10,964		
Equity	14,717	15,424		
Liabilities & equity	27,342	26,388		

#### Capital Expenditure Schedule





Note: These totals include casino pre-opening expenses and exclude replacement capital expenditure and finance costs

#### Financial Summary

#### For the 6 months ended 30 June



	Gaming and entertainment HK\$ million	Construction materials HK\$ million	Corporate HK\$ million	2006 HK\$ million
Turnover	741 <sup>(1)</sup>	565	<del>-</del>	1,306
EBITDA before non- recurring items	46	86	54	186
Non-recurring items	(87)	-	20	(67)
Depreciation and amortisation	(502)	(62)	<del>-</del>	(564)

<sup>(1)</sup> Net gaming wins of 2 city club casinos plus Galaxy Casino profit entitlement in the other 2 city club casinos



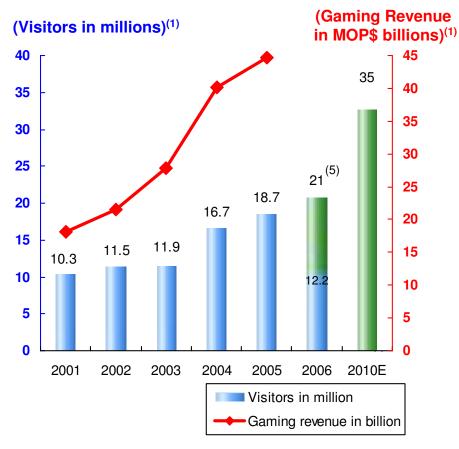
## Galaxy's Strategies

- 1. City Clubs Rapidly capture market share with minimal capital expenditure
- 2. StarWorld Build "Macau Hub" Flagship
  Hotel Casino
- 3. Cotai Mega Resort
  - Build major Mass Market /
     Family Hotel Casino Resort

# Macau Gaming Market Growth Drivers

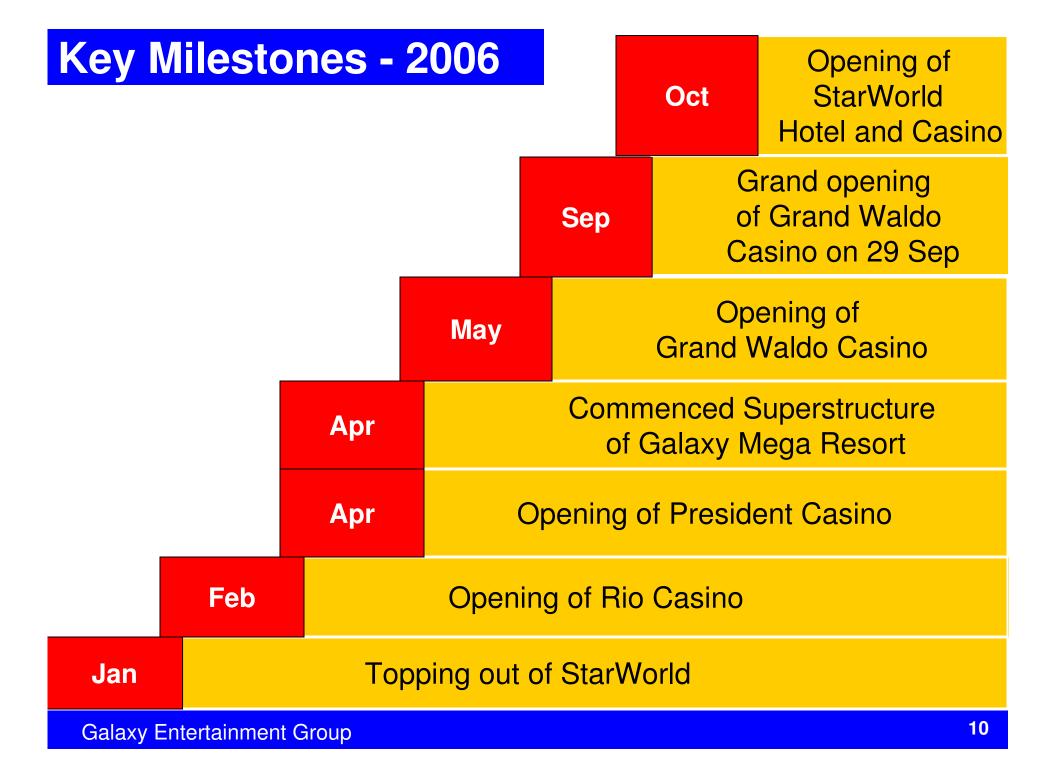


#### ... with Significant Room to Grow



(5) First seven months, visitor arrivals 12.2 million. At this rate, full year arrivals is estimated to be ~21 million

- Tourist arrivals in first seven months reached 12.2 million, estimated to be 21 million by end of 2006
- Gaming revenue in first seven months reached MOP\$29.4 billion, 14.5% higher than same period as last year
- Gaming revenue is estimated to be 53 billion<sup>(4)</sup> by end of 2006, 20% higher than 2005
- **Gaming revenue** is expected to reach US\$10 billion by 2010<sup>(3)</sup>
- (1) Macau SAR Government
- (2) Wall Street Research (March 2005)
- (3) Standard & Poor's Report
- (4) Goldman Sachs (8 Sept 2006)







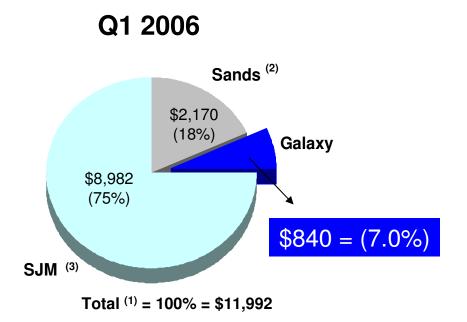




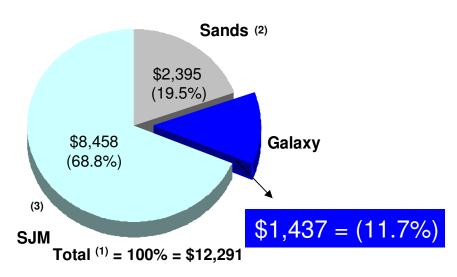
## Net Wins & Total Market Share % Analysis



(in HKD\$ million)





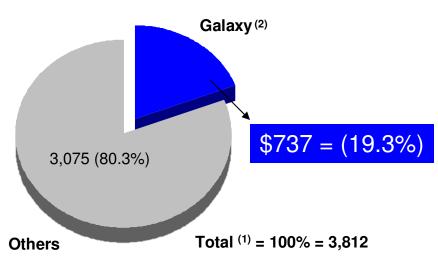


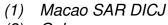
- (1) Macao SAR DICJ
- (2) Sands Form 10K Report
- (3) Difference between Total and Sands plus Galaxy

#### **Net Wins & Market Share % Analysis**

(in HKD\$ million)

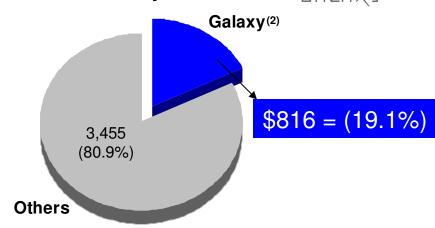
#### For the month June 2006





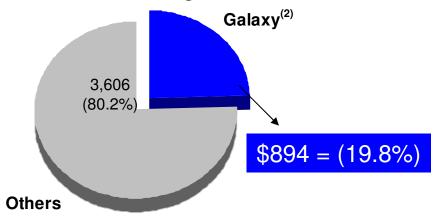
- (2) Galaxy
- (3) Estimates

#### For the month July 2006



Total  $^{(1)}$  = 100% = 4,271

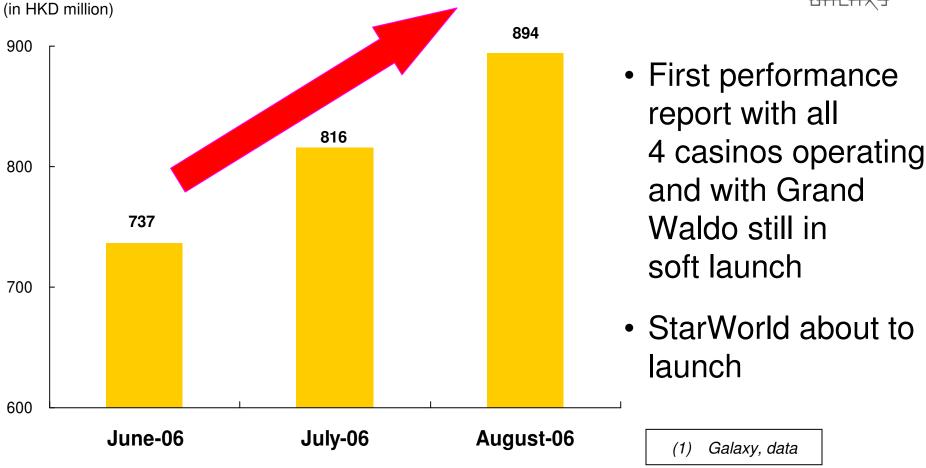
#### For the month August 2006



Total  $^{(3)}$  = 100% = 4,500

## Significant Improvement in Net Win! Monthly Trends

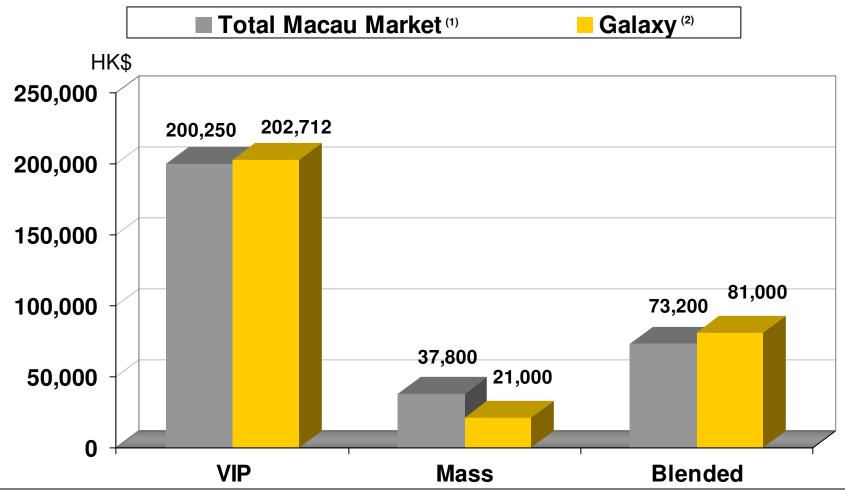




<sup>&</sup>quot;This gaming business is only a part of the Group's activities. These figures are unaudited and possibly subject to adjustment on audit. They relate only to the Group's gaming division, for the period specified and are not necessarily representative of and are not a forecast of, the performance of the gaming division or the Group as a whole, for any given period."

# **Average Net Wins Per Table Per Day Comparison 6-month to June 2006**





<sup>(1)</sup> Macao SAR DICJ (DICJ only gives total net win figures, they do not give data on net wins per table per day. Galaxy calculated the net wins per table per day by dividing total net win figures by number of tables)

<sup>(2)</sup> Galaxy

#### **Summary of Operating Facilities**

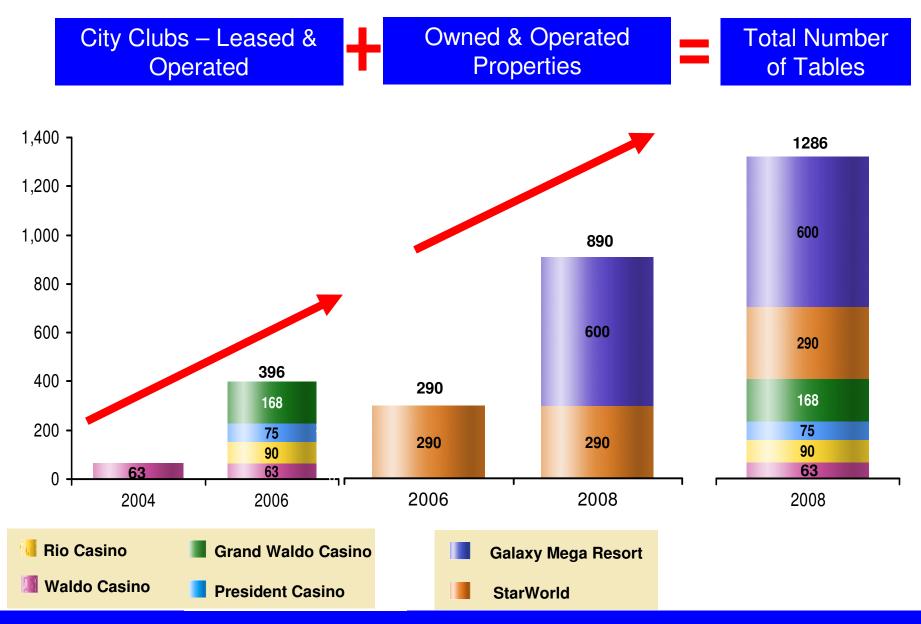


City Clubs – Leased & Operated Properties

Owned & Operated Properties

	Waldo	RIO P	resident	Grand Waldo	Total	StarWorld	Cotai Mega	Total
Opening Date	07/2004	1 02/2006	04/2006	05/2006		10/2006 (1)	04/2008 (1)	
Market Focus	VIP	VIP/Mass	VIP/Mass	VIP/Mass		VIP/Mass	Mass	
Gaming Area (sqm)	3500	5200	5500	14000	28200	16500	25000	69700
Hotel Rooms	NA	NA	NA	NA		500	1500	2000
VIP Tables	43	15	20	68	146	90	50	286
Mass Tables	20	75	55	100	250	200	550	1000
Total Tables	63	90	75	168	396	290	600	1286
Slot Machines	75	150	NA	334	559	371 (1) Projected da	1000 ates	1930

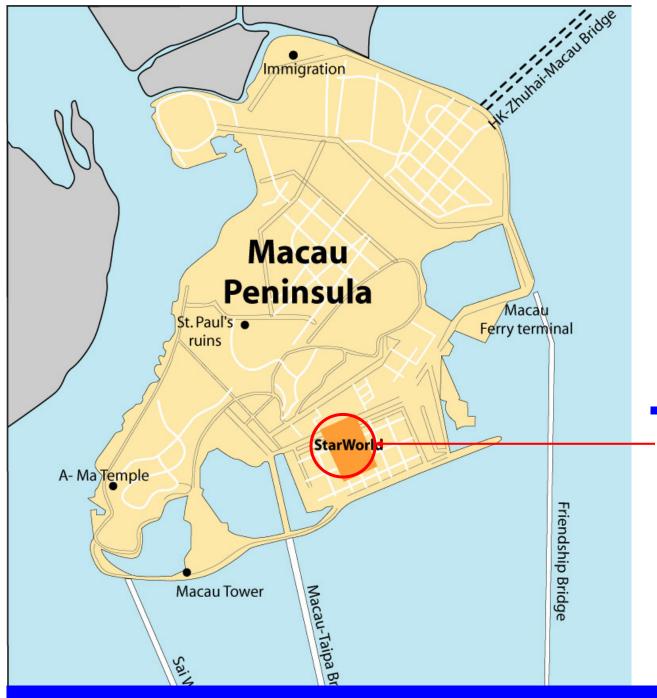
#### Galaxy's Table Growth





## Galaxy's Next Big Growth Driver

# StarWorld Hotel & Casino Opening on 19 October 2006





StarWorld is locatedin the "gaming hub" ofMacau Peninsula



# StarWorld: "Flagship Hotel & Casino"



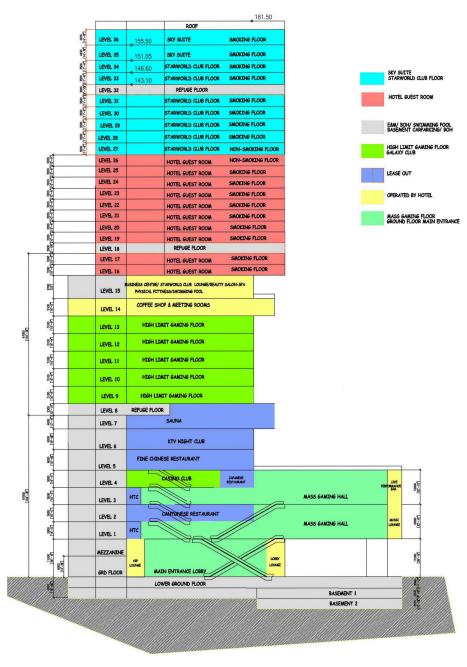
- The first Galaxy-built-and-operated hotel and casino to capture the mass market
- Galaxy's first flagship casino hotel
- Tallest hotel in Macau
- A landmark casino building in Macau downtown gaming hub
  - Gaming— 290 tables
    - 371 slot machines

Hotel — 5-star hotel

- 500 guest rooms and suites
- 8 F&B outlets
- Full range of entertainment and leisure facilities

#### StarWorld





## **StarWorld Team**









#### **F&B Strategy**

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- 95% of visitors to Macau are Chinese
- Galaxy offers gourmet Asian Food at Asian "Price Points"



# **StarWorld: An Asian Gourmet Paradise!**









- Instantly recognised Chinese Mainland brands
- Selected for Asian tastes, with multiple price points
- World-class restaurant designs





## Galaxy's Massive Cotai Landbank

# Galaxy's Cotai Flagship Resort Construction Ahead of Schedule





Cotai, massive
Landbank for future
development and
market expansion





#### Arial Drawing of Galaxy's Cotai Site



## **Galaxy Mega Resort**



Photos taken on Sep 2006

#### Conclusion

#### Galaxy...

 Connects directly into China's booming economy

 Proven casino operator – already captured 20% market share

 Massive Landbank for future growth

 Subject to strict Hong Kong Securities Regulation & Reporting

Landbank Licence Funding Strategy Management

Poised for further explosive growth with the opening of the first Galaxy-built-and-operated Casino Hotel - StarWorld



# Questions and Answers