

## (FOR IMMEDIATE RELEASE)

# Galaxy Entertainment Group Reports Selected Unaudited 2010 Third Quarter Financial Data

Record Group EBITDA of \$616 million, up 115% Year-on-Year

StarWorld Reports Record EBITDA of \$568 million, up 161% Year-on-Year and
Ninth Consecutive Quarter of EBITDA Growth

Galaxy Macau<sup>™</sup> Remains on Schedule and on Budget to Open in Early 2011 Accelerated Roll-Out to Capitalise on Strong Market Opportunity Transitioning from Construction to Pre-opening

Hong Kong, 28 October 2010 - Galaxy Entertainment Group ("GEG" or "the Group") (HKEx stock code: 27), one of the fastest growing entertainment companies in the world, today reported selected unaudited financial data for the three month period ended 30 September 2010.

#### 2010 Third Quarter Highlights

# GEG – Strong financial results supported by profitable growth and effective cost control

- Record EBITDA of \$616 million, up 115% over the third guarter of 2009
- Revenue up 88% year-on-year to \$5.4 billion
- Financially robust and significantly more efficient after refinancing

## StarWorld – Record guarterly EBITDA and 9th consecutive guarter of growth

- Record EBITDA of \$568 million, up 161% year-on-year
- Record VIP volume of \$137 billion, up 69% over the third guarter of 2009
- Generating a consistently improving annualised ROI\* of 54%

## Galaxy Macau™ - Successfully transitioning from construction phase to pre-opening

- Galaxy Macau<sup>™</sup> remains on budget and on schedule to open in early 2011
- Transitioning from construction phase to dual focus on interior fit-out and implementation of the pre-opening strategy
- Well positioned to capitalise on window of opportunity created by Macau's surging growth

<sup>\*</sup> ROI calculated based on the total EBITDA for the latest twelve months (LTM) divided by the total investment, including land



**Dr. Lui Che Woo, Chairman of Galaxy Entertainment Group said:** "The third quarter was another record quarter for GEG, outperforming the market with outstanding gaming growth and strong results from all of our businesses. Our absolute focus on "World Class, Asian Heart" service and meeting the particular needs and tastes of Asian customers has enabled StarWorld to continue to lead the market.

The Macau market continues to grow very rapidly and infrastructure projects in China and Macau are expected to maintain this growth and attract a new type of visitor to Macau, who will stay longer and, as well as gaming, look to enjoy entertainment and leisure facilities. The accelerated roll-out schedule of Galaxy Macau $^{\text{TM}}$  will enable the Group to fully capture this surging demand.

Galaxy Macau<sup>™</sup> remains on budget and on schedule to open in early 2011, a time at which we see an exceptional window of opportunity to introduce a large and truly Asian destination resort to the rapidly growing Macau market. The fit out of the property and recruitment of property staff signals the project's transition from the construction phase to the exciting preopening of the property."

### **Group Financial Results**

During the third quarter of 2010, the Group continued to see the benefits of previous commercial initiatives and investments. The strong financial results were supported by continuing efforts to grow profitable revenues and tightly control costs.

Strong growth was maintained throughout the third quarter of 2010. GEG reported revenue of \$5.4 billion for the quarter ended 30 September 2010, an 88% increase year-on-year. This was in comparison to revenue of \$2.9 billion for the third quarter of 2009.

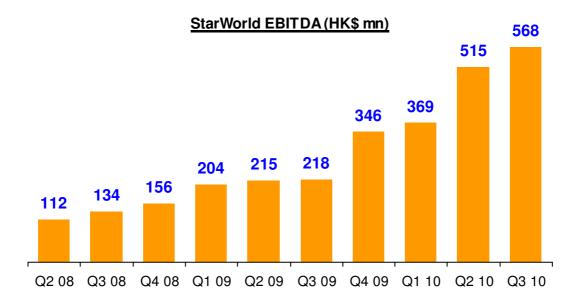
The Group's adjusted earnings before interest, taxation, depreciation and amortisation (EBITDA) were \$616 million, an increase of 115% compared to \$287 million in the corresponding guarter of 2009.

All business units continued to perform solidly and contributed to the Group's eighth consecutive quarter of EBITDA growth, and all time record quarterly EBITDA.



#### StarWorld Hotel & Casino

StarWorld continues its exceptional growth, maintaining its position as one of the leading gaming properties in Macau. The property's third quarter EBITDA of \$568 million represented its ninth consecutive quarter of EBITDA growth. StarWorld's revenue was \$4.7 billion, a 20% increase over the second quarter of 2010. StarWorld is delivering an annualised ROI of 54% - calculated based on the total EBITDA for the latest twelve months divided by the total investment, including land cost.



The impressive EBITDA performance of StarWorld was driven by increased gaming volumes. StarWorld continues to benefit from the property's strong reputation, diligent cost control, excellent central location in the gaming hub of Macau's Peninsula, and its commitment to "Asian Heart" service.

StarWorld recorded an all-time record quarterly VIP volume of \$137 billion in the third quarter, up 6% over the second quarter of 2010 and up 69% over the third quarter of 2009. The VIP Win percentage was 3.1% and compared favourably to 2.3% in the third quarter of 2009, whilst the VIP Win was \$4.1 billion compared with \$1.8 billion year-on-year. Mass Drop for the third quarter of 2010 increased compared to the corresponding quarter of 2009. Electronic gaming also continues to be a profitable part of StarWorld's offering.

The occupancy rate at StarWorld Hotel was consistently higher than the overall market at 97%. This figure emphasises the highest of standards and Asian Heart service at StarWorld Hotel, which has again received several industry awards, including the prestigious 5 Star Diamond Award.



## **City Clubs**

The Group's City Clubs casinos in Macau continue to make a valuable contribution. EBITDA for the guarter was \$43 million and we continue to effectively manage the business.

#### **Construction Materials**

The Group's Construction Materials division remains a solid performer with improved market conditions and remains well positioned for future growth. The business achieved EBITDA of \$69 million during the third quarter. This figure reflects a strategic shift to higher margin products and a number of new Joint Ventures in Mainland China. Under Hong Kong accounting standards, GEG does not consolidate revenues of Joint Ventures but does report the EBITDA proportionalised in-line with shareholding.

### Galaxy Macau™

The construction of Galaxy Macau<sup>™</sup> is well advanced and the unique destination resort remains on budget and on schedule to open in early 2011 in very strong market conditions. Macau's gaming markets continued to experience exceptional growth in the third quarter and yet another consecutive record quarter for gaming revenue. Prospects for further growth remain positive.

Galaxy Macau<sup>™</sup> will be Macau's first Asian centric destination resort and one of the largest leisure complexes in Asia. It has been conceived with "World Class, Asian Heart" and will offer the most diverse range of Asian themed entertainment, Asian accommodation and Asian food in Macau. The property is in an excellent position to capitalize on Macau's market growth and attract a new kind of customer, especially the emerging middle class in Mainland China yet to visit Macau.

A number of major infrastructure projects are currently under construction in Macau and Mainland China to improve accessibility and drive visitor flow. These improvements demonstrate the Government's commitment to creating sustainable growth by driving both domestic consumption and tourism.

Galaxy Macau<sup>™</sup> is the only new resort destination set to open in Macau until at least the end of 2011 and, upon its completion, GEG will be the only operator with flagship properties in both the gaming hub of Macau's Peninsula and the rapidly emerging resort destination area of Cotai.



## Galaxy Macau™ Update

- On budget and on schedule to open in early 2011 amidst very strong market conditions
- Transitioning from construction phase to dual focus on interior fit-out and implementation of the pre-opening strategy
- Senior management team in place, recruitment of property staff now underway

#### StarWorld 2010 and Selected Awards:

#### **Awards**

World Hotel – Continental Diamond Awards – Top Ten Charming Hotels Best Business Hotel in Macau Best Entertainment and Gaming Theme Hotel Top Ten Glamorous Hotels of China 5 Star Diamond Award

#### **Association**

World Hotel Association, China

7<sup>th</sup> Golden Pillow Award of China Hotels Golden Horse Award of China Hotel China Hotel Starlight Awards American Academy of Hospitality Sciences















#### -END-

## About Galaxy Entertainment Group Limited (HKEx stock code: 27)

Galaxy Entertainment Group, through its subsidiary, Galaxy Casino, S.A., holds a Macau gaming concession. GEG is authorized to carry out casino games of chance in Macau, which is the only legal gaming location in China.

GEG owns and operates StarWorld Hotel and Casino - a luxury 5-Star property located on the Macau peninsula, and operates four City Club Casinos in Macau. GEG has under construction "Galaxy Macau<sup>TM</sup>", a fully-integrated resort, entertainment and gaming destination located on Cotai. GEG is well positioned for long-term growth with its new Asian centric resort.

For more details, please visit <a href="http://www.galaxyentertainment.com">http://www.galaxyentertainment.com</a>.



## For Media Enquiries:

# **Galaxy Entertainment Group**

Mr. Peter J. Caveny Vice President, Investor Relations

Tel: (+852) 3150 1111

Email: ir@galaxyentertainment.com

Mr. Zhou Xiaoke Senior Manager, Investor Relations

Tel: (+852) 3150 1111

Email: <u>ir@galaxyentertainment.com</u>