

Annual Results for the year ended December 31, 2010

### **Executive Summary**



### **GEG**

- Record full year Group EBITDA of \$2.23 billion, up 92% year-on-year
- All-time record Group EBITDA of \$625 million in Q4, up 76% year-on-year
- NINTH consecutive quarter of Group EBITDA growth

### **StarWorld**

- Record full year EBITDA of \$2.04 billion, up 107% year-on-year
- All-time record EBITDA of \$585 million in Q4, up 69% year-on-year
- TENTH consecutive quarter of EBITDA growth
- Delivered record ROI\* of 61% in 2010, one of the highest of any major casino

### **Executive Summary**

# 我娱 GEG

### Galaxy Macau<sup>™</sup>

- Galaxy Macau<sup>™</sup> scheduled to open on May 15<sup>th</sup> 2011
- Full Resort comprises
  - 2,200 rooms, suites and floating villas
  - Capacity more than 600 tables and 1,500 slot machines
  - More than 50 food and beverage outlets
- May 15<sup>th</sup> will open with the accelerated rollout program of :
  - 1,400 rooms and suites across all three hotels Banyan Tree Macau, Hotel Okura Macau and Galaxy Hotel
  - 450 tables, 1,100 slot machines
  - More than 50 food and beverage outlets
  - Grand Resort Deck with the world's largest skytop wave pool
- Unveil new \$600 million entertainment offering to open at end of September 2011, primarily consisting of:
  - Macau's only modern Cineplex, a 9-screen, 3D-compatible, multifunction cinema theatre with a total capacity of 1,000 seats
  - A 1,000 square metre multipurpose event plaza



### **Executive Summary**

### **Balance Sheet / Financing Highlights**

- Very liquid with total cash on hand of \$4.4 billion as of December 31, 2010
- Closed upsized \$9.0 billion Club Loan in June 2010 with a consortium of Asia's leading banks
- Successfully closed landmark RMB1.38 billion oversubscribed and upsized bond offering in December 2010
- Completed call of 2010 & 2012 bonds in January and May respectively
- Post year end 2010, all of the HK\$1.3 billion convertible notes were converted into 173 million common shares
- Strengthened Balance Sheet by reducing cost of debt and lengthening debt maturity profile from 2 years at December 2009 to 4 years at February 2011

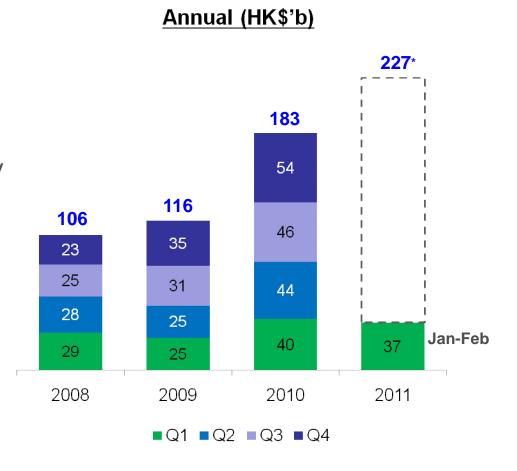


## **Macau Market Update**

# 銀娛 GEG

### **Macau Gaming Revenue**

- HK\$183 billion gaming revenue for the year 2010, a 58% growth to 2009
  - VIP Gaming increased 70% yoy
  - Mass gaming increased 33% yoy
  - Slots increased 33% yoy
- Institutions growth forecasts range from 14% to 33% with an average of 24% for the year 2011



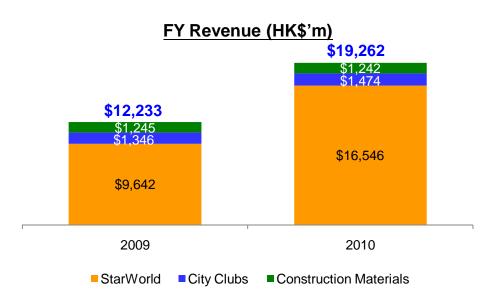




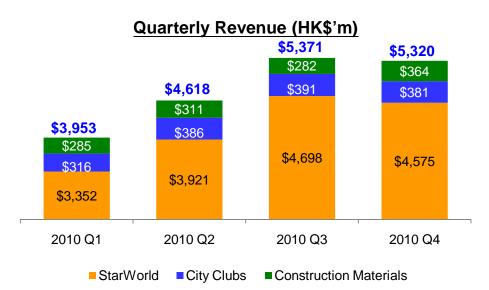
## **Galaxy Entertainment Group**

### **GEG Revenue Summary FY2010**





|                        | % Change<br>Q4 yoy | % Change<br>FY2010 |
|------------------------|--------------------|--------------------|
| GEG Total              | +32%               | +57%               |
| StarWorld              | +34%               | +72%               |
| City Clubs             | +28%               | +10%               |
| Construction Materials | +11%               | 0                  |



- Revenue in Quarter 4 grew 32% yoy driven by StarWorld
- Full year revenue grew 57% yoy, led by StarWorld's 72% which grew faster than the Macau market



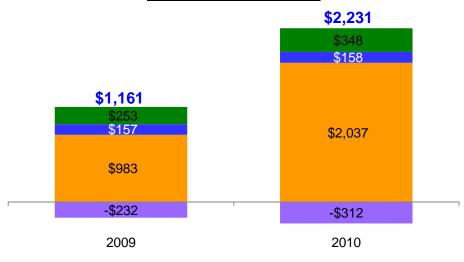


### All-time record Group EBITDA of \$625 million in Q4, up 76% yoy

- GEG reports NINTH consecutive quarter EBITDA growth at 2010 Q4
- StarWorld TENTH consecutive quarter of EBITDA growth at 2010 Q4

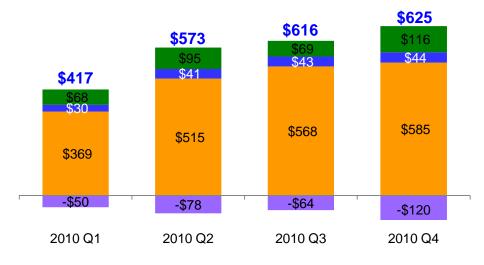
|                        | % Change<br>Q4 yoy | % Change<br>FY2010 |
|------------------------|--------------------|--------------------|
| GEG Total              | +76%               | +92%               |
| StarWorld              | +69%               | +107%              |
| City Clubs             | +36%               | 0                  |
| Construction Materials | +48%               | +38%               |

## FY EBITDA (HK\$'m)



■ StarWorld ■ City Clubs ■ Construction Materials ■ Net Corporate Costs

### Quarterly EBITDA (HK\$'m)



■ StarWorld ■ City Clubs ■ Construction Materials ■ Net Corporate Costs



### **Overview of Fiscal 2010 Results**

## 2010 Pro Forma NPAS more than tripled in 2010 from \$0.4 billion to \$1.3 billion

|   | FY2009 | FY2010 | 09/10 |
|---|--------|--------|-------|
| (in HK\$'m)   | Actual | Actual | var   |
| Total Revenue (Statutory Basis)                                   | 12,233 | 19,262 | 57%   |
|   |        |        |       |
| EBITDA  | 1,161  | 2,231  | 92%   |
| Change in fair value of derivative under CB                       | (96)   | (286)  | -198% |
| Gain on bond buyback and loss on redemption of 2012 notes         | 815    | (133)  | -116% |
| Net Profit After Taxation   | 1,158  | 915    | -21%  |
| Net Profit Attributable to Shareholders (NPAS)                    | 1,149  | 898    | -22%  |
| Add back change in fair value of derivative under CB              | 96     | 286    |       |
| Exclude gain on bond buyback and loss on redemption of 2012 notes | (815)  | 133    |       |
| Pro Forma Net Profit Attributable to Shareholders                 | 430    | 1,317  | 206%  |



## 星陰米涵為 StarWorld·Macau



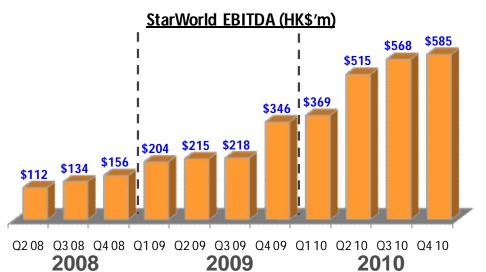
### **StarWorld Overview**



## StarWorld finished 2010 with record quarterly EBITDA of \$585 million and 10<sup>th</sup> consecutive quarter of EBITDA growth

- All-time record EBITDA of \$2.04 billion in 2010, an increase of 107% year-on-year
- Healthy year-on-year growth as Q4 EBITDA grew 69% to HK\$585 million
- Q4 Revenue up 34% over prior year to HK\$4.6 billion
- Annualized ROI continues to improve with 61%\*

| Revenue         | % Change<br>Q4 yoy | % Change<br>Q4 to Q3 QoQ |
|-----------------|--------------------|--------------------------|
| StarWorld Total | +34%               | -3%                      |
| VIP Gaming      | +35%               | -3%                      |
| Mass Gaming     | +18%               | +3%                      |
| Slots           | +46%               | +32%                     |





### **StarWorld VIP Turnover**



### Macau VIP Gaming Rolling (HK\$'b)



### StarWorld VIP Gaming Rolling (HK\$'b)



- Macau's VIP rolling turnover
  - 4Q10 up 54% yoy
  - FY10 up 62% yoy

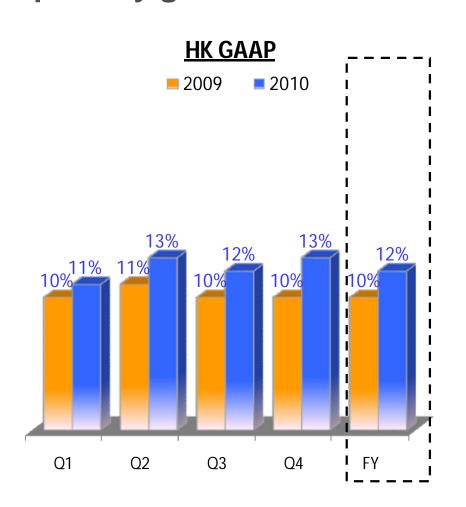
- StarWorld VIP rolling turnover
  - 4Q10 up 50% yoy
  - FY10 up 79% yoy

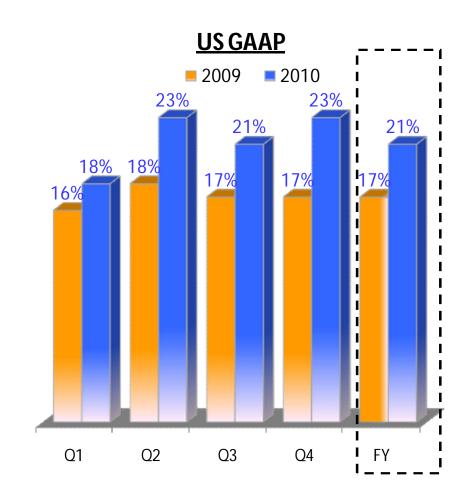




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## Q4 2010 EBITDA margin of 23% reflects StarWorld's efficiency especially given VIP focus





March 30, 2011 Note: estimates by Galaxy

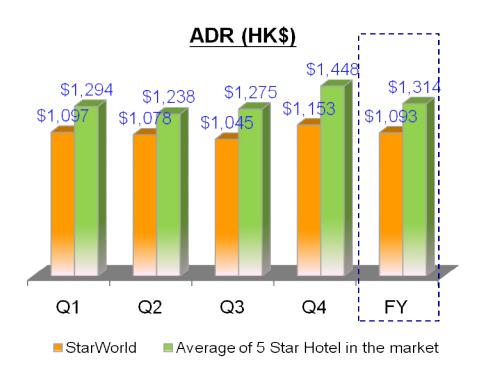


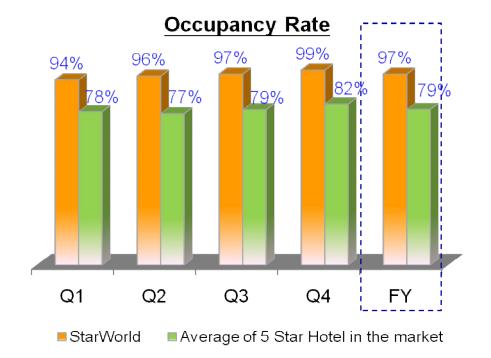
### **StarWorld Hotel**





- 2010 occupancy 97%, out pacing all other 5-star hotels
- Q4, 2010 occupancy a record 99%





### Note:

- StarWorld's ADR includes 10% service charge but excludes 5% tax
- Market average of ADR refers to the statistics by Macau Hotel Association on 5-Star hotels [HK\$1 = MOP\$1.03]
- StarWorld's occupancy is on available room nights base

## 星峰米滴落 StarWorld Hotel Recognition





### **HOTEL AWARDS 2010**

| Award Name  | Organization  |
|---|---|
| Five-Star Diamond Award (2007 - 2010)             | The American Academy of Hospitality Sciences                  |
| Top Ten Charming Hotels in China (2010)           | Continental Diamond Awards of World Hotel Association (China) |
| Best Gaming Hotel China (2010)                    | Golden Horse Award of China Hotel                             |
| Top Ten Glamorous Hotels of China (2010)          | China Hotel Starlight Awards                                  |
| Best Business Hotel in Macao (2010)               | The 7 <sup>th</sup> Golden Pillow Award of China Hotels       |
| High-Flyers Award (2010) - Leading Hotel & Casino | Hong Kong Business Magazine                                   |







### ECOD AND BEVEDAGE AWADDS 2010

| Award Name   | Organization                         |
|--|--------------------------------------|
| One Star Restaurant (Macau) – Jade Garden (2010, 2011)                                     | Michelin Guide Hong Kong and Macau   |
| Listed in Michelin Guide – Inagiku (2011)  | Michelin Guide Hong Kong and Macau   |
| Listed in Michelin Guide – Laurel (2011)   | Michelin Guide Hong Kong and Macau   |
| Gold Meal of International Famous Chef Invitation<br>Tournament for Chinese Cuisine (2010) | World Association of Chinese Cuisine |
| Listed in Macau's Best Restaurants – Jade Garden, Laurel, Temptations and Inagiku (2010)   | Macau Tatler                         |
| Top Bars and Hotspots – Macau's Best Restaurants – Whisky Bar (2010)                       | Macau Tatler                         |





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## **City Clubs**



### **City Clubs**

- City Clubs continue to make consistent & valuable contribution
- Focused management to ensure continuing profitability

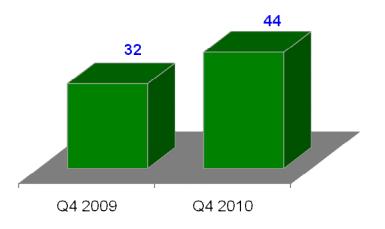




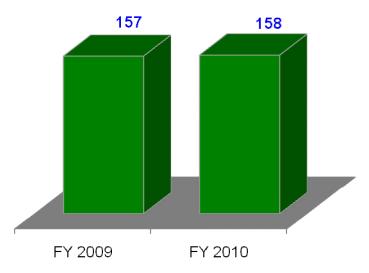




### Q4 EBITDA (HK\$'m)



### Full Year EBITDA (HK\$'m)





# CONSTRUCTION MATERIALS

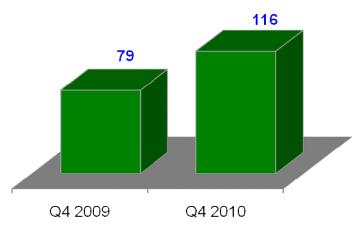


- 银娱GEG
- Q4 EBITDA (HK\$'m)

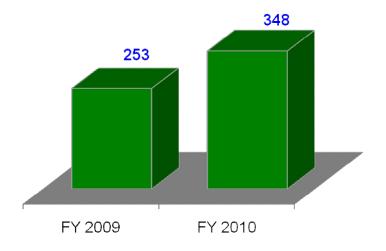
- Solid performer with improving market conditions
- Successfully executing slag expansion strategy and shifting business mix towards higher margin products primarily through Joint Ventures in Mainland China
- Well positioned for future growth







Full Year EBITDA (HK\$'m)







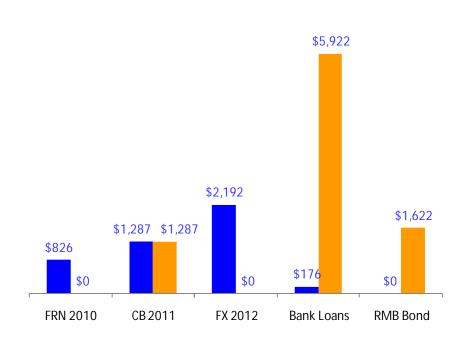
## **Liquidity and Financing Update**

### Long-term Debt & Cash on Hand



### **GEG Debt Profile (HK\$'m)**





- Very liquid with total cash on hand of HK\$4.4 billion at December 31, 2010
- Redeemed the outstanding 2010
  & 2012 bonds in January and
  May respectively
- Closed HK\$9 billion Club Loan to finance Galaxy Macau<sup>™</sup> in June
- Successfully issued RMB1.38 billion bonds and listed on HKEx in December
- Post-result activity, as at March 24, 2011, all \$1.3 billion of convertible notes were converted into 173 million common shares at HK\$7.44/share







- Significantly lengthened debt maturity profile
  - Dec 2009: 2 years
  - Feb 2011: 4 years
- One of the lowest Cost of Debt in the industry





"World Class, Asian Heart" 「傲視世界,情繁亞洲」



### Galaxy Macau™ Update



### **Grand Opening on May 15, 2011**

- Offering a total of 2,200 world class hotel rooms including approximately 1,400 rooms at opening across all 3 hotels including Banyan Tree Macau, Hotel Okura Macau, Galaxy Hotel
- Capacity for more than 600 tables and 1,500 electronic gaming machines with approximately 450 tables and 1,100 slots at opening
- More than 50 F&B outlets
- Grand Resort Deck including the world's largest skytop wave pool





March 23, 2011





### **Galaxy Macau™ Update**



### **Unveil new \$600 million entertainment offering**

 Consists of approximately 15k square metres gross area located adjacent to Day Tripper bus entrance

- Entertainment centric venue to enhance our customer experience including:
  - Macau's only modern Cineplex, a 9-screen, 3D-compatible, multifunction cinema theatre with a total capacity of 1,000 seats
  - A 1,000 square metre multipurpose event plaza
- Target opening end of September 2011



### **Galaxy Macau™ Update**

# 我娱 GEG

### **Entertainment offering - Site Location**







### **Entertainment offering – Exterior View**







### **Entertainment offering – Porte Cochere**







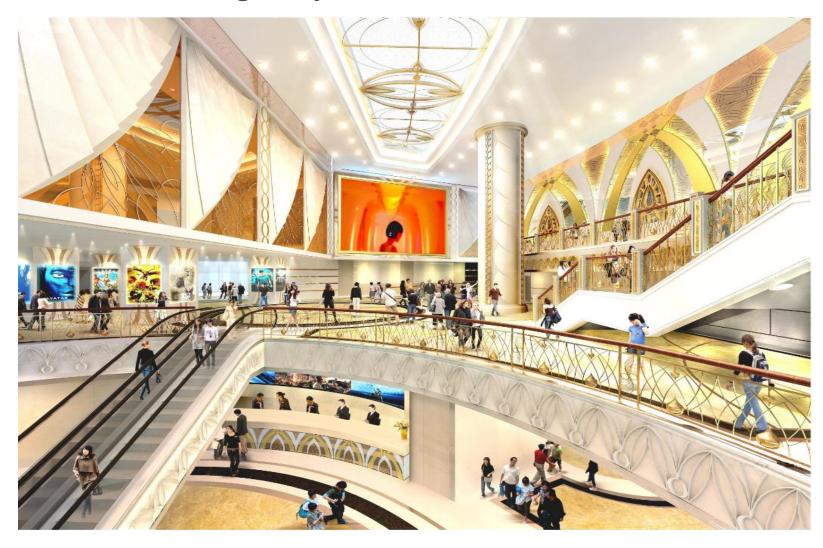
### **Entertainment offering – Market Place**





# 我娱GEG

### **Entertainment offering – Foyer**







### **Entertainment offering – Cinema**



### **Summary**

### **Operations**

- GEG + StarWorld report all time record results
- GEG reports NINE consecutive quarters of EBITDA growth
- StarWorld reports TEN consecutive quarters of EBITDA growth
- StarWorld delivered a record breaking ROI of 61% in 2010

### **Financing**

- Very liquid with \$4.4 billion of cash at December 31, 2010
- Successfully issued landmark RMB1.38 billion bonds and listed on HKEx
- Extended debt maturity profile from 2 to 4 years
- One of the industry's lowest cost of debt

### **Development**

- Galaxy Macau<sup>™</sup> on schedule and on budget to open on May 15, 2011
- Expanding Galaxy Macau<sup>™</sup> with new entertainment offering in September 2011
- Well positioned for future growth

### **Positioned for Growth**

- Galaxy commenced with a vision
- "To be Asia's Leading Gaming & Entertainment Corporation"
- We are delivering upon and realizing that vision

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Annual Results for the year ended December 31, 2010