

## Selected Unaudited 2012 Third Quarter Financial Data

## **Executive Summary**

### GEG

- EBITDA of \$2.6 billion, up 46% YoY
- 16<sup>th</sup> consecutive quarter of Group EBITDA growth
- Latest 12 month Group EBITDA to September 30, 2012 increased by 123% to \$9.5 billion

### Galaxy Macau™

- EBITDA of \$1.8 billion, up 81% YoY and 12% QoQ, reflecting increase in Mass revenue
- EBITDA margin improved YoY from 15% to 21% under HKGAAP, or from 23% to 29% under US GAAP
- Revenue increased YoY by 30% to \$8.3 billion as Mass revenue grew 79% YoY and 10% QoQ
- Achieved annualized Return On Investment (ROI\*) of 42%
- Hotel occupancy climbed to 97%
- Construction of Phase 2 remains on schedule

### **StarWorld**

- EBITDA of \$843 million, up 8% YoY and down 7% sequentially
- Mass Revenue increased YoY by 43% and 13% sequentially
- Achieved ROI\*\* of 99%
- Implementing new VIP growth initiatives with a target completion of Q2 2013

### **Balance Sheet**

- Cash on hand of \$12.6 billion at September 30, 2012, including restricted cash of \$2 billion
- Net Cash position of \$1.5 billion

\* Galaxy Macau ™ ROI : calculated based on annualized Q3 2012 EBITDA divided by gross investment to date including allocated land cost

\*\* StarWorld ROI: calculated based on the total EBITDA for the latest twelve months divided by gross book value through September 30, 2012 including land cost October 25, 2012



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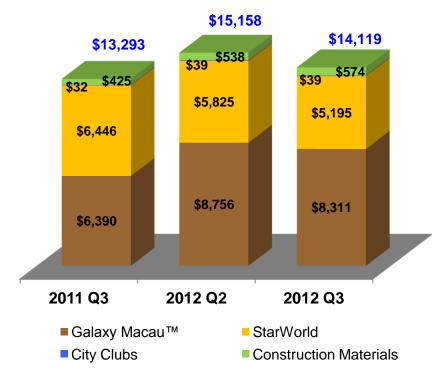


# **Galaxy Entertainment Group**

## GEG Revenue Summary Q3 2012



# Revenue in Q3 grew 6% YoY to \$14.1 billion driven by Galaxy Macau™'s fifth full quarter of operation



### GEG Revenue (HK\$'m)

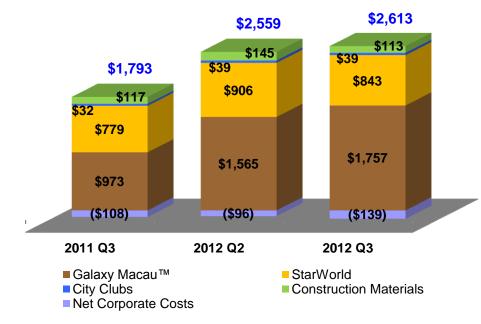
	Q3 YoY	Q3 to Q2 2012
GEG Total	+6%	(7)%
Galaxy Macau™	+30%	(5)%
StarWorld	(19)%	(11)%
City Clubs	+22%	
Construction Materials	+35%	+7%

## **GEG EBITDA Summary Q3 2012**



### Group EBITDA grew 46% YoY in Q3 2012 to \$2.6 billion

- GEG delivers 16<sup>th</sup> consecutive quarter EBITDA growth in Q3 with \$2.6 billion
- Galaxy Macau<sup>™</sup> contributes a healthy \$1.8 billion of EBITDA
- StarWorld reports EBITDA of \$843 million



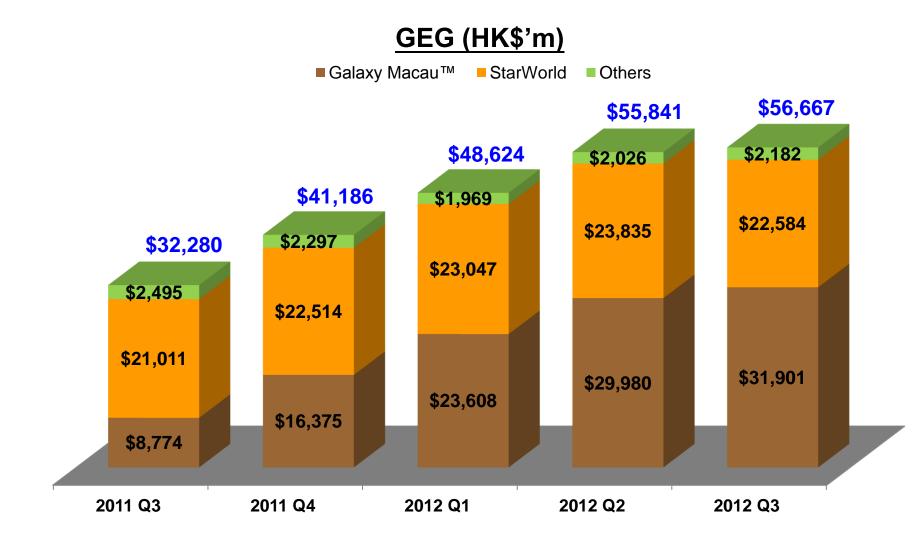
#### Q3 YoY Q3 to Q2 2012 +2%+46% **GEG** Total Galaxy Macau<sup>™</sup> +81% +12% (7)%StarWorld +8% +22% **City Clubs** --**Construction Materials** (3)% (22)%

### GEG EBITDA (HK\$'m)



## **GEG Latest 12 Month Revenue Summary**

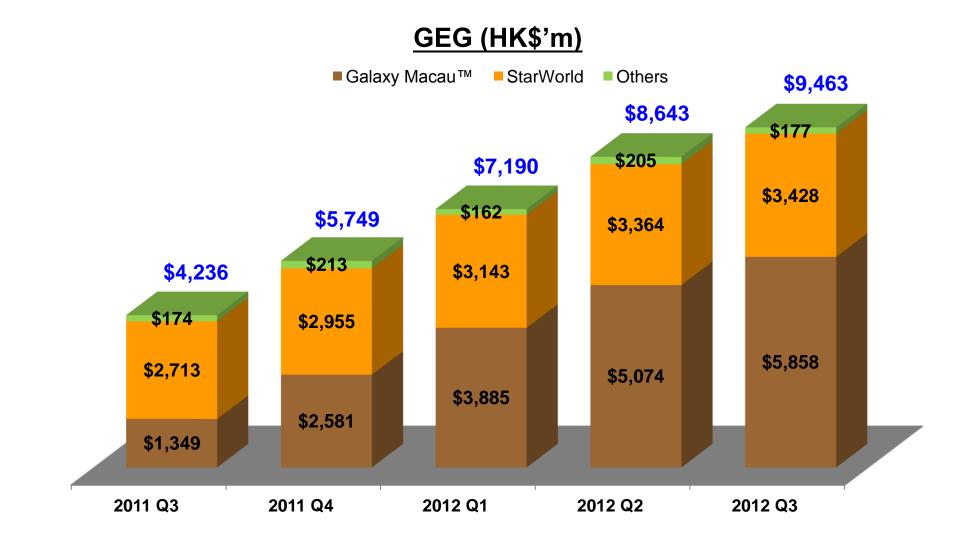
LTM Revenue ended September 2012 grew 76% to \$56.7 billion



## GEG Latest 12 Month EBITDA Summary



## LTM EBITDA ended September 2012 grew 123% to \$9.5 billion







"World Class, Asian Heart" 「傲視世界,情繫亞洲」



# Galaxy Macau™











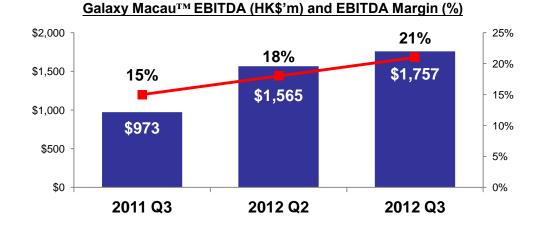




## Delivers 5<sup>th</sup> consecutive quarter of EBITDA growth with \$1.8 billion and 21% margin driven by continuously improving Mass

- Total Revenue and EBITDA of \$8.3 billion and \$1.8 billion, respectively
- Mass market revenue increased by 10% QoQ vs. market's 8% as mass volume and revenue has grown every quarter since opening
- Reported strong occupancy of 97%
- HK GAAP EBITDA margin improved from 15% to 21% and US GAAP from 23% to 29% YoY
- Annualized Q3 2012 EBITDA of \$7 billion translates into an ROI of 42%\*

Revenue	Q3 YoY	Q3 vs. Q2 2012
Galaxy Macau™ Total	+30%	(5)%
VIP Gaming	+18%	(9)%
Mass Gaming	+79%	+10%
Slots	+19%	+15%
Non-Gaming	+89%	+6%
EBITDA	+81%	+12%





# 星陰米涵洛 StarWorld·Macau









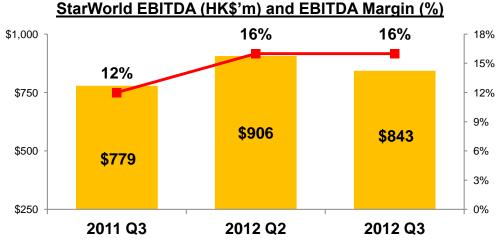
# 星峰 \* 滴為 StarWorld Overview



## Generates 8% YoY EBITDA growth in Q3 2012 to \$843 million

- Revenue declined 19% YoY to \$5.2 billion in Q3 2012 after very lucky Q2 2012
- Implementing new growth initiatives with a target completion of Q2 2013
- EBITDA of \$843 million with 16% margin under HK GAAP and 26% under US GAAP
- Hotel occupancy of 99%
- Annualized ROI continues to improve with 99%\*

Q3 YoY	Q3 vs. Q2 2012
(19)%	(11)%
(25)%	(14)%
+43%	+13%
+2%	(2)%
+5%	(2)%
+8%	(7)%
	(19)% (25)% +43% +2% +5%



Note: \* ROI calculated based on the total EBITDA for the latest twelve months divided by gross book value through September 30, 2012 including land cost October 25, 2012



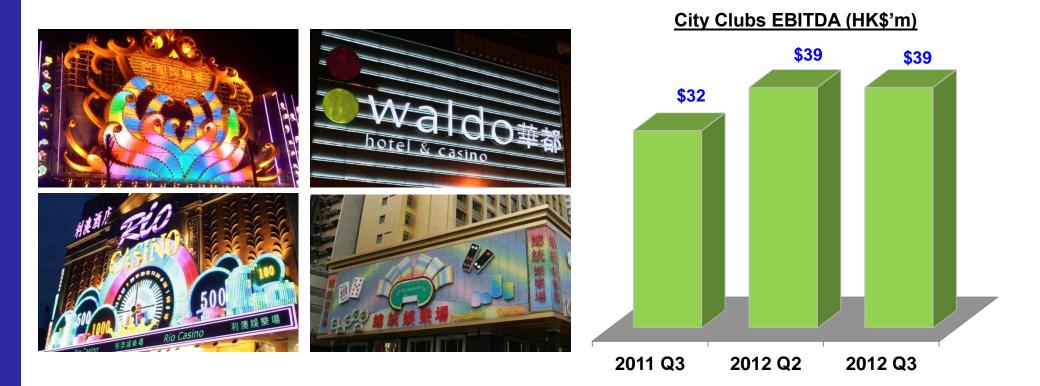


# **CITY CLUBS**





## City Clubs reported Q3 2012 EBITDA of \$39 million







# **Construction Materials**





## Reported solid results in Q3 2012 with EBITDA of \$113 million









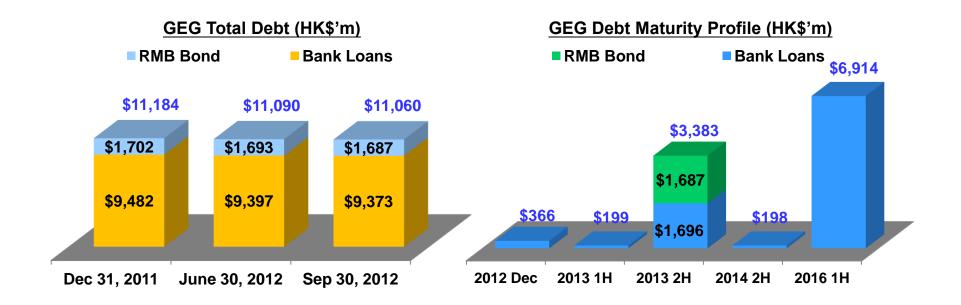
# **Liquidity and Financing Update**

## **Cash on Hand & Long Term Debt**



GEG continues to remain well capitalized with a "Net Cash" position of \$1.5 billion

Total cash on hand \$12.6 billion at September 30, 2012 including restricted cash of \$2.0 billion



Note: Exchange Rate: US\$1 = HK\$7.8 ; RMB\$1 = HK\$1.2228, \$1.2267 & \$1.2335 at September 30, June 30, 2012 &, Dec 31, 2011, respectively







# Galaxy Macau™ Phase 2

### Galaxy Macau<sup>™</sup> Phase 2 on schedule to complete in Mid-2015

- Two new luxury hotels, the first ever all suite The Ritz-Carlton and the world's largest JW Marriott for a grand total of approx. 3,600 rooms across 5 luxury hotels
- Greatly expanded retail space to over 100,000 square metres and up to 200 highend retail outlets
- Over 45 new international food & beverage outlets for over 100 upon completion
- Expanded Meeting, Event and Banquet space for seating capacity of over 3,000 guests







Piling remains on schedule to be completed by year end with over 900 workers on site







# Positioned for Growth 跟娛GEG

# Summary

### Operations

- GEG reports \$2.6 billion of EBITDA in Q3 2012 for 16<sup>th</sup> consecutive quarter of EBITDA growth
- Galaxy Macau<sup>™</sup> reports 5<sup>th</sup> consecutive quarter of EBITDA growth with \$1.8 billion
- StarWorld reports 8% YoY EBITDA growth with \$843 million
- Latest twelve months Group EBITDA through September 2012 more than doubled YoY to \$9.5 billion
- Galaxy Macau<sup>™</sup> and StarWorld delivered a continuously improving ROI of 42% and 99% in Q3 2012, respectively

### Financing

- Well capitalized and liquid with \$12.6 billion of cash at September 30, 2012
- Net Cash position of \$1.5 billion

#### Development

- Galaxy Macau™ Phase 2 on schedule to complete Mid-2015
- Well positioned for future growth with Macau's largest landbank

 Galaxy commenced with a vision

"To be globally recognized as Asia's leading gaming & entertainment corporation"

• We are delivering upon and realizing our vision

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