



Q4 and Annual Results for the period end December 31, 2018

28 February, 2019

Executive Summary

GEG: Delivered Solid Performance, Proceeding On A \$1.5 billion Property Enhancement Program For Galaxy Macau™ And StarWorld Macau

Q4 2018

- Q4 Group Net Revenue* of \$14.2 billion, up 2% YoY and up 9% QoQ
- Q4 Group Adjusted EBITDA of \$4.3 billion, up 4% YoY, up 12% QoQ
- Played lucky in Q4 which increased Adjusted EBITDA by approximately \$77 million, normalized Q4 Adjusted EBITDA of \$4.3 billion, up 4% YoY and up 1% QoQ

Fiscal 2018

- Full Year Group Net Revenue* of \$55.2 billion, up 14% YoY
- Full Year Group Adjusted EBITDA of \$16.9 billion, up 19% YoY
- Full Year net profit attributable to shareholders (“NPAS”) of \$13.5 billion, an increase of 29% YoY including \$0.6 billion of non-recurring charges
- Full year Adjusted NPAS of \$14.1 billion, up 28% YoY after adjusting for non-recurring charges

Notes

* Net Revenue is calculated in accordance with the new accounting standard and the Net Revenue in Q4 and full year 2017 is restated for comparison.

Executive Summary

Galaxy Macau™: Continued Solid Performance Driven By Mass And Non-gaming

Q4 2018

- Q4 Net Revenue* of \$10.4 billion, up 2% YoY and up 11% QoQ
- Q4 Adjusted EBITDA of \$3.4 billion, up 2% YoY and up 16% QoQ
- Played lucky in Q4 which increased Adjusted EBITDA by approximately \$191 million, normalized Q4 Adjusted EBITDA of \$3.2 billion, up 1% YoY and down 1% QoQ
- Hotel occupancy for Q4 across the five hotels was virtually 100%

Fiscal 2018

- Full Year Net Revenue* of \$39.5 billion, up 14% YoY
- Full Year Adjusted EBITDA of \$12.9 billion, up 16% YoY

Notes

* Net Revenue is calculated in accordance with the new accounting standard and the Net Revenue in Q4 and full year 2017 is restated for comparison.

Executive Summary

StarWorld Macau: Continued Solid Performance Driven By Mass *Q4 2018*

- Q4 Net Revenue* of \$3.0 billion, up 12% YoY and up 2% QoQ
- Q4 Adjusted EBITDA of \$893 million, up 19% YoY and down 4% QoQ
- Played unlucky in Q4 which decreased Adjusted EBITDA by approximately \$115 million, normalized Q4 Adjusted EBITDA of \$1.0 billion, up 18% YoY and up 8% QoQ
- Hotel occupancy for Q4 was virtually 100%

Fiscal 2018

- Full Year Net Revenue* of \$12.2 billion, up 18% YoY
- Full Year Adjusted EBITDA of \$3.8 billion, up 28% YoY

Notes

* Net Revenue is calculated in accordance with the new accounting standard and the Net Revenue in Q4 and full year 2017 is restated for comparison.

Executive Summary

Broadway Macau™: A Unique Family Friendly Resort, Strongly Supported By Macau SMEs

Q4 2018

- Q4 Net Revenue* of \$144 million, down 1% YoY and down 1% QoQ
- Q4 Adjusted EBITDA of \$8 million versus \$7 million in Q4 2017 and \$9 million in Q3 2018
- Played lucky in Q4 which increased Adjusted EBITDA by approximately \$1 million, normalized Q4 Adjusted EBITDA of \$7 million versus \$3 million in Q4 2017 and \$13 million in Q3 2018
- Hotel occupancy for Q4 was 98%

Fiscal 2018

- Full Year Net Revenue* of \$562 million, up 9% YoY
- Full Year Adjusted EBITDA of \$32 million versus \$10 million in FY 2017

Notes

* Net Revenue is calculated in accordance with the new accounting standard and the Net Revenue in Q4 and full year 2017 is restated for comparison.

Executive Summary

Balance Sheet: Healthy Balance Sheet

- Cash and liquid investments was \$45.8 billion and net cash was \$37 billion as at 31 December 2018
- Debt of \$8.8 billion as of 31 December 2018 primary reflects ongoing treasury yield management initiative

GEG Special Dividends

- Paid two special dividends: \$0.41 per share on 27 April 2018 and \$0.50 per share on 26 October 2018
- Subsequently announced another special dividend of \$0.45 per share payable on or about 26 April 2019

Executive Summary

Development Update: Continuing to Pursue Development Opportunities

- Proceeding on a \$1.5 billion upgrade and enhancement of Galaxy Macau™ and StarWorld Macau
- Cotai Phases 3 & 4 – Continue to move forward with Phases 3 & 4, with a strong focus on non-gaming, primarily targeting MICE, entertainment, family facilities and also including gaming
- Hengqin – Plans moving forward to develop a low-density integrated resort to complement our high-energy entertainment resorts in Macau
- International – Continuously exploring opportunities in overseas markets, including Japan



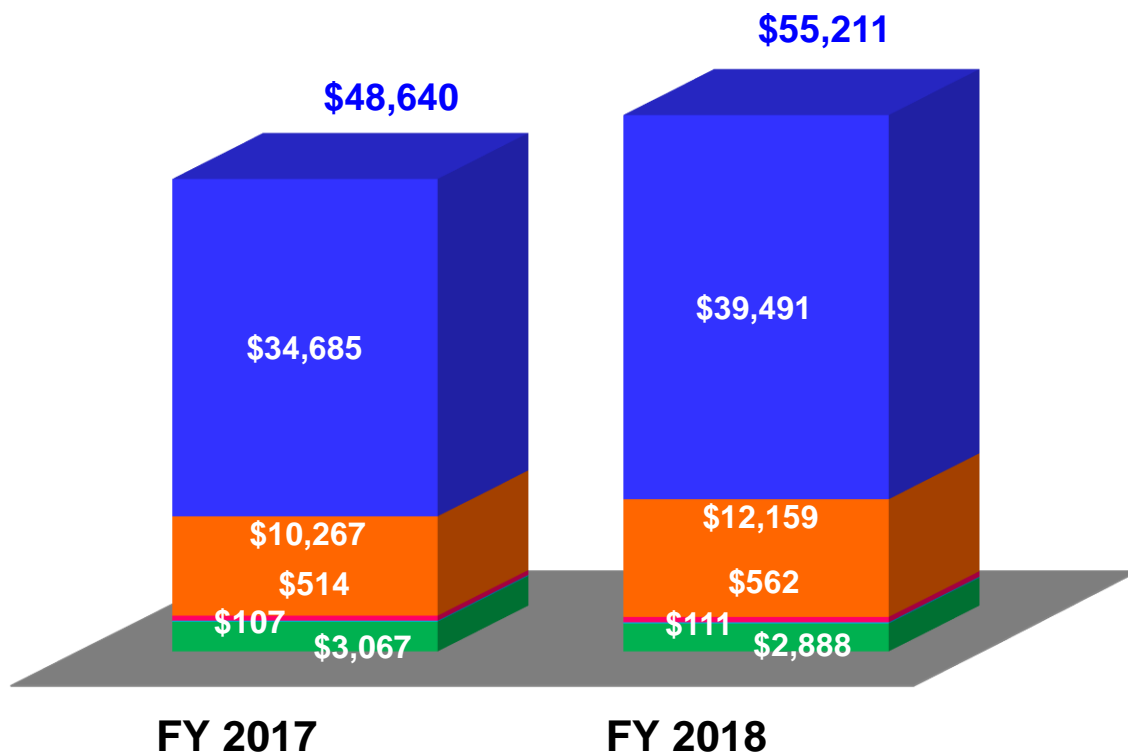
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2018 Annual Results

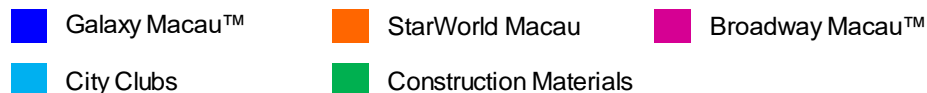
GEG Revenue Summary FY2018

Fiscal 2018 Net Revenue increased 14% YoY to \$55.2 billion

GEG Net Revenue (HK\$'m)



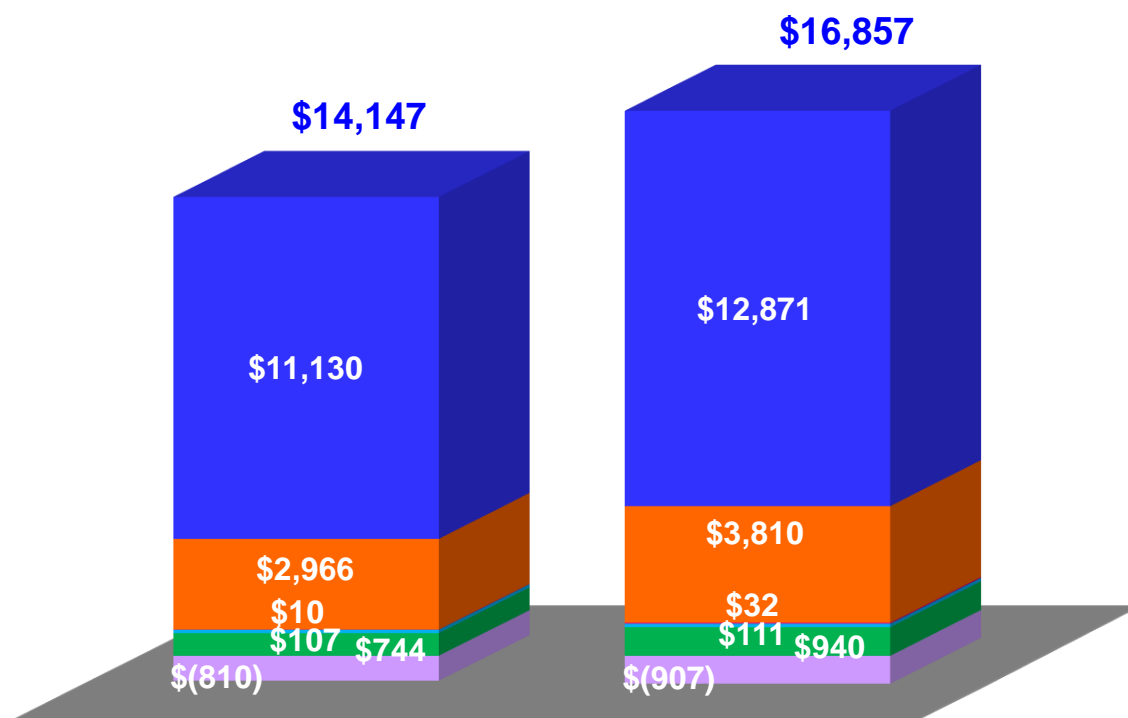
	Net Revenue YoY
GEG Total	+14%
Galaxy Macau™	+14%
StarWorld Macau	+18%
Broadway Macau™	+9%
City Clubs	+4%
Construction Materials	(6)%



GEG Adjusted EBITDA FY2018

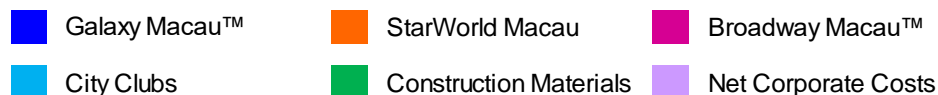
Group Adjusted EBITDA grew 19% YoY to \$16.9 billion

GEG Adjusted EBITDA (HK\$'m)



FY 2017

FY 2018



	Adjusted EBITDA YoY
GEG Total	+19%
Galaxy Macau™	+16%
StarWorld Macau	+28%
Broadway Macau™	+220%
City Clubs	+4%
Construction Materials	+26%

GEG FY2018 NPAS

2018 NPAS grew 29% YoY to \$13.5 billion and increased 28% on an adjusted basis to \$14.1 billion after non-recurring charges

	(in HK\$m)	FY2017	FY2018
Net Revenue*	\$	48,640	\$ 55,211
Adjusted EBITDA	\$	14,147	\$ 16,857
Net Profit attributable to shareholders (NPAS)	\$	10,504	\$ 13,507
Non-recurring Expenses	\$	516	\$ 578
Non-recurring Gains	\$	(62)	\$ (34)
Pro Forma Net Profit attributable to shareholders (Adjusted NPAS)	\$	10,958	\$ 14,051

Notes

* Net Revenue is calculated in accordance with the new accounting standard and the Net Revenue in full year 2017 is restated for comparison.

GEG Special Dividends

Today, GEG announced another special dividend of \$0.45 per share to be paid on or about 26 April 2019

- The Group paid two special dividends of \$0.41 per share and \$0.50 per share, on 27 April 2018 and 26 October 2018, respectively
- Today, the Board is pleased to announce another special dividend of \$0.45 per share to be paid on or about 26 April 2019

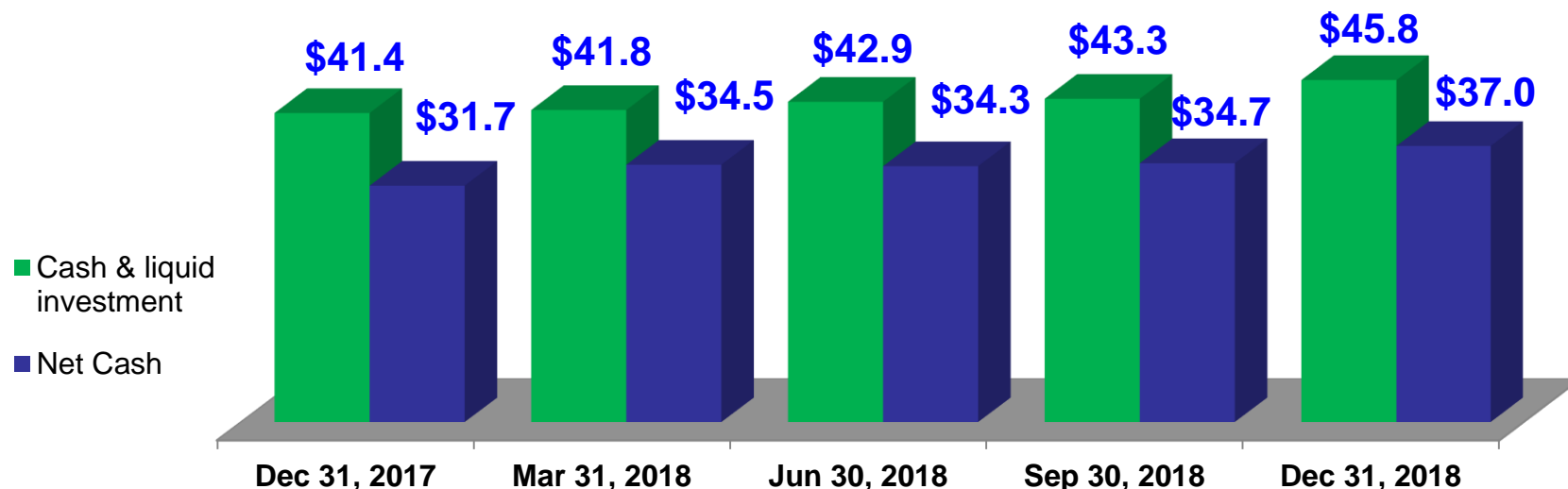
Cash and Debt Update

GEG continues to remain well capitalized with Cash and Liquid Investments of \$45.8 billion and net cash position of \$37 billion as at 31 December 2018

Debt of \$8.8 billion as at 31 December 2018 primary reflects ongoing treasury yield management initiative with virtually no core debt

Cash* & Net Cash* on Hand (HK\$ billion)

* Include liquid investment





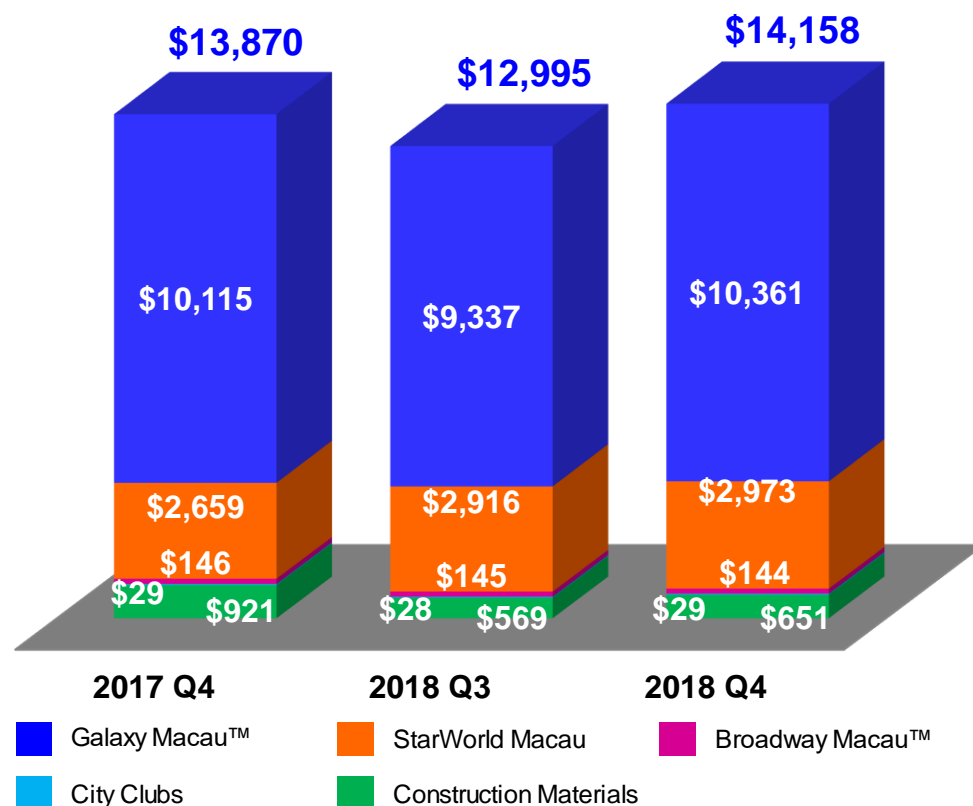
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Q4 2018 Results

GEG Revenue Q4 2018

Group Net Revenue in Q4 2018 grew 2% YoY and 9% QoQ to \$14.2 billion

GEG Net Revenue (HK\$'m)



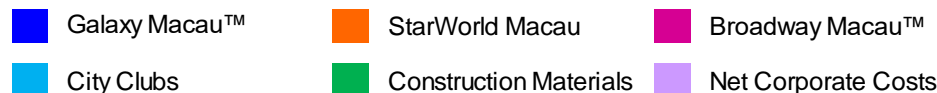
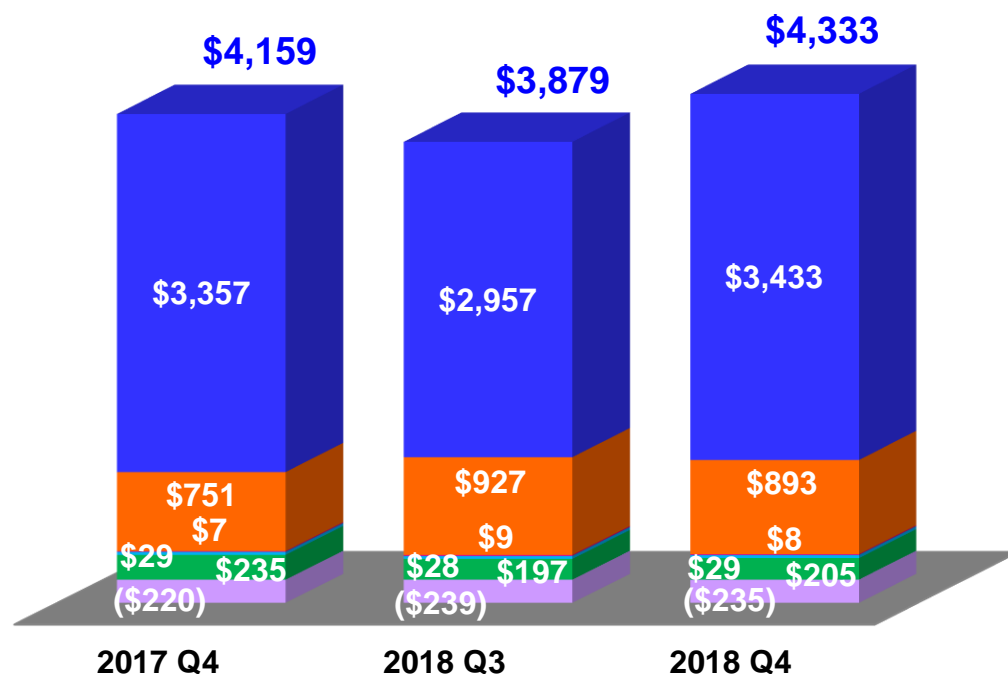
	YoY	QoQ
GEG Total	+2%	+9%
Galaxy Macau™	+2%	+11%
StarWorld Macau	+12%	+2%
Broadway Macau™	(1)%	(1)%
City Clubs	0%	+4%
Construction Materials	(29)%	+14%

GEG Adjusted EBITDA Q4 2018

Group Adjusted EBITDA in Q4 2018 grew 4% YoY and 12% QoQ to \$4.3 billion

- Played lucky which increased EBITDA by approx. \$77 million
- Normalized EBITDA grew 4% YoY and 1% QoQ to \$4.3 billion

GEG Adjusted EBITDA (HK\$'m)



	YoY	QoQ
GEG Total	+4%	+12%
Galaxy Macau™	+2%	+16%
StarWorld Macau	+19%	(4)%
Broadway Macau™	+14%	(11)%
City Clubs	0%	+4%
Construction Materials	(13)%	+4%



Galaxy Macau™ Q4 2018

Galaxy Macau™ Q4 2018 Adjusted EBITDA grew 2% YoY and 16% QoQ to \$3.4 billion

Net Revenue of \$10.4 billion grew 2% YoY and 11% QoQ

- VIP win decreased 9% YoY and grew 4% QoQ to \$6.6 billion
- Mass win grew 11% YoY and 17% QoQ to \$5.2 billion
- Non-gaming revenue grew 4% YoY and was flat QoQ to \$1.2 billion, including \$302 million of net rental revenue
- Hotel occupancy for Q4 across the five hotels was virtually 100%

Adjusted EBITDA of \$3.4 billion grew 2% YoY and 16% QoQ

- Played lucky which increased Adjusted EBITDA by approx. \$191 million
- Normalized Adjusted EBITDA grew 1% YoY and decreased 1% QoQ to \$3.2 billion
- HKFRS Adjusted EBITDA Margin of 33%

Galaxy Macau™	YoY	QoQ
Total Gross Revenue	0%	+8%
Total Net Revenue	+2%	+11%
Adjusted EBITDA	+2%	+16%

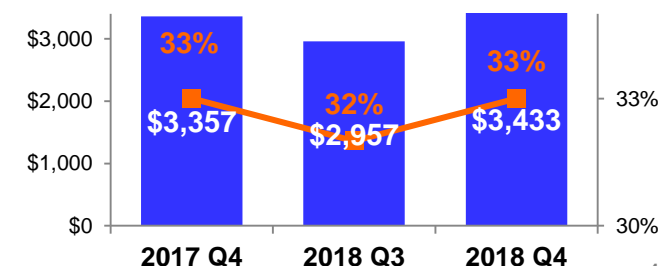
Gaming (Gross)

VIP Win #	(9)%	+4%
Mass Win	+11%	+17%
Slots Win	+23%	+9%
Total Gaming Revenue	0%	+9%

includes Jinmen

Non-Gaming Revenue	+4%	0%
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Galaxy Macau™ Adjusted EBITDA (HK\$m)
and Adjusted EBITDA Margin (%)





StarWorld Macau Q4 2018 Adjusted EBITDA grew 19% YoY and decreased 4% QoQ to \$893 million

Net Revenue of \$3.0 billion, up 12% YoY and 2% QoQ

- VIP win grew 13% YoY and 9% QoQ to \$2.4 billion
- Mass win grew 11% YoY and decreased 3% QoQ to \$1.6 billion
- Non-gaming revenue decreased 1% YoY and grew 9% QoQ to \$134 million, including \$13 million of net rental revenue
- Hotel occupancy in Q4 2018 was virtually 100%

Adjusted EBITDA of \$893 million grew 19% YoY and declined 4% QoQ

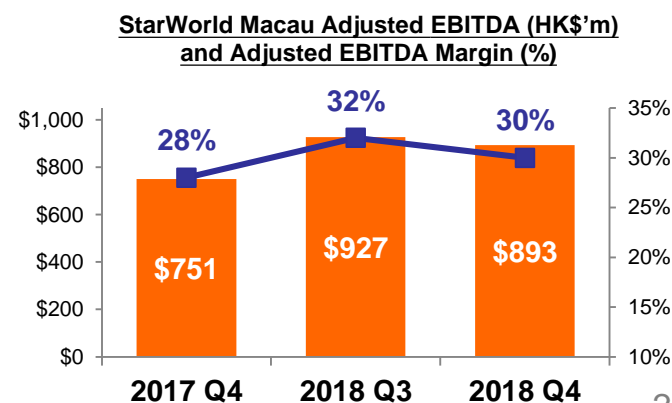
- Played unlucky which decreased Adjusted EBITDA by approx. \$115 million
- Normalized Adjusted EBITDA grew 18% YoY and 8% QoQ to \$1.0 billion
- HKFRS Adjusted EBITDA Margin of 30%

StarWorld Macau	YoY	QoQ
Total Gross Revenue	+12%	+4%
Total Net Revenue	+12%	+2%
Adjusted EBITDA	+19%	(4)%

Gaming (Gross)

VIP Win	+13%	+9%
Mass Win	+11%	(3)%
Slots Win	+20%	+2%
Total Gaming Revenue	+12%	+4%

Non-Gaming Revenue	(1)%	+9%
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Broadway Macau™ Q4 2018 Adjusted EBITDA of \$8 million, versus \$7 million in Q4 2017

Net Revenue of \$144 million, versus \$146 million in prior year and \$145 million in Q3 2018

- Mass win of \$65 million decreased 13% YoY and grew 5% QoQ
- Revenue mix was approx. 48% non-gaming and 52% gaming
- Hotel occupancy for Q4 was 98%

Adjusted EBITDA of \$8 million versus \$7 million in prior year and \$9 million in Q3 2018

- Played lucky which increased Adjusted EBITDA by approx. \$1 million

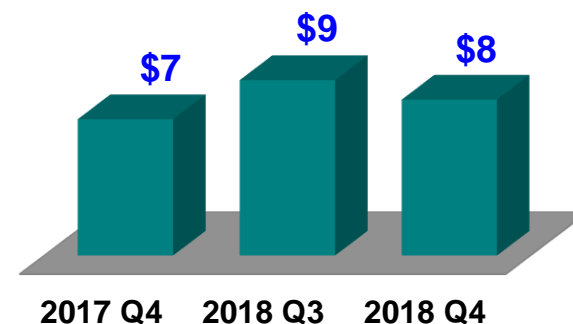
Broadway Macau™	YoY	QoQ
Total Gross Revenue	(1)%	0%
Total Net Revenue	(1)%	(1)%
Adjusted EBITDA	+14%	(11)%

Gaming (Gross)

Mass Win	(13)%	+5%
Slots Win	+44%	+18%
Total Gaming Revenue	(7)%	+7%

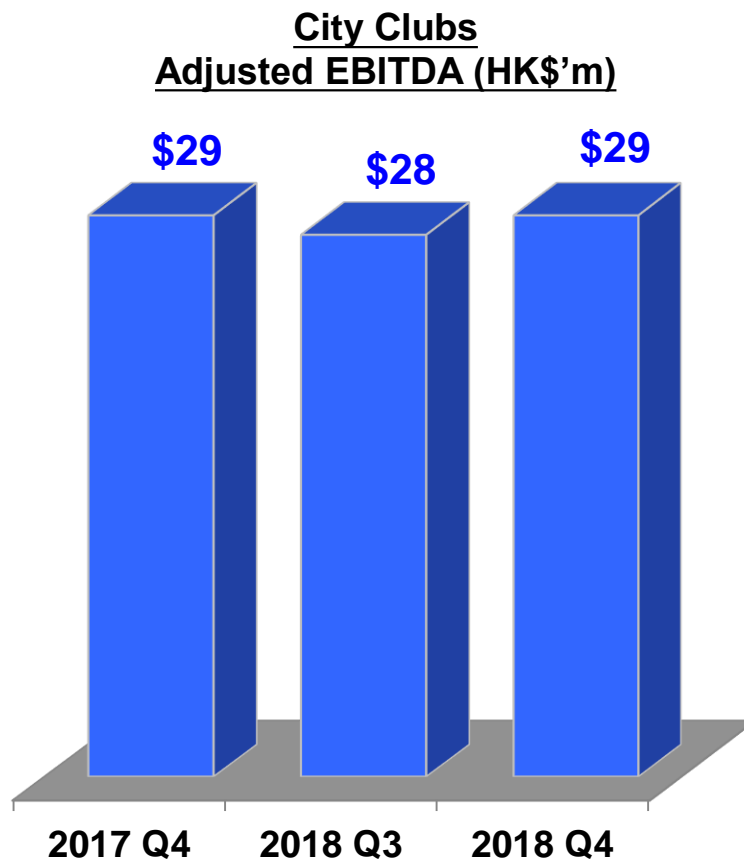
Non-Gaming Revenue	+6%	(6)%
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**Broadway Macau™
Adjusted EBITDA (HK\$m)**



City Clubs Q4 2018

City Clubs Q4 2018 Adjusted EBITDA was flat YoY and grew 4% QoQ to \$29 million

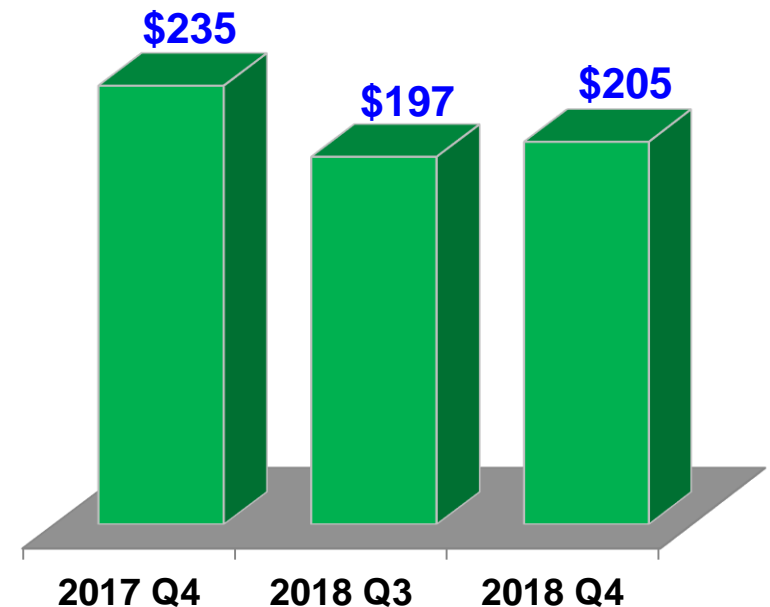


Construction Materials Q4 2018

Q4 2018 Adjusted EBITDA decreased 13% YoY to \$205 million



Construction Materials
Adjusted EBITDA (HK\$'m)



Selected 2018 Awards

	Award	Presenter
GEG	❖ Asiamoney Asia's Outstanding Companies Poll – Most Outstanding Company in Hong Kong – Consumer Discretionary Sector	Asiamoney
	❖ Sina 2018 Golden Lion Awards – Best Listed Companies	Sina
	❖ Best IR Company (Large Cap)	Hong Kong Investor Relations Association
	❖ Top 100 Hong Kong Listed Companies Award – Comprehensive Strength	QQ.com x Finet
	❖ Outstanding Corporate Social Responsibility Award	Mirror Post
Galaxy Macau™	❖ Integrated Resort of the Year	11 th International Gaming Awards
	❖ World's Leading Casino Resort 2018 ❖ Asia's Leading Casino Resort 2018	The 25 th World Travel Awards
	❖ Best Hospitality & Gaming Company 2018	APAC Hong Kong Business Awards 2018
	❖ Best Integrated Resort Award ❖ Best Gaming Floor Award	G2E Asia Awards
StarWorld Macau	❖ The Supreme Award of Asia's Best F&B Service Hotel	The 18 th Golden Horse Awards of China Hotel
	❖ Top Ten Charm City Hotels	The 13 th International Hotel Platinum Award

Selected 2018 Awards

	Award	Presenter
Broadway Macau™	❖ Business Awards of Macau 2018 - Excellence Award for Environmental Performance	Macau Business Magazine
Construction Materials Division	❖ Caring Company Scheme – 15 Years Plus Caring Company Logo	The Hong Kong Council of Social Service
	❖ Grand Award-Excellence in Environmental Disclosure	Hong Kong ESG Reporting Awards
	❖ Hong Kong Green Organization Certification – Wastewi\$e Certificate – Excellence Level	Environmental Campaign Committee
	❖ 17 th Hong Kong OSH Award – Safety Performance Award - Other Industries – Safety Management System Award - Other Industries	Occupational Safety and Health Council
	❖ Sustainable Consumption Award Scheme – Certificate of Excellence – Sustainable Consumption Enterprise Award	Business Environment Council
	❖ Green Office Award Labeling Scheme – Certificate of Recognition ❖ Green Office and Eco – Healthy Workplace	World Green Organization
	❖ Social Capital Builder Logo Award	Labour and Welfare Bureau – Community Investment & Inclusion Fund

GEG Development Update

Galaxy Macau™ and StarWorld Macau

- To maintain our attractiveness, we are proceeding on a \$1.5 billion property enhancement program for Galaxy Macau™ and StarWorld Macau. This program not only enhances our attractiveness, but also includes preparation work for the effective future integration and connectivity of Phases 3 & 4

Cotai - The Next Chapter

- GEG is uniquely positioned for long term growth
- Continue to move forward with Phases 3 & 4, which will include approximately 4,500 hotel rooms, including family and premium high end rooms, 400,000 square feet of MICE space, a 500,000 square feet 16,000-seat multi-purpose arena, F&B, retail and casinos, among others. We look forward to formally announcing our development plans in the future



GEG Development Update

Hengqin

- Continue to make progress with our concept plan for our Hengqin project. Hengqin will allow GEG to develop a low density leisure destination resort that will complement our high energy resorts in Macau

International

- On 20 July 2018 the Japanese Diet passed the Integrated Resort (“IR”) Bill. We are very pleased with the recent passing of the IR Bill in Japan
- We view Japan as a great long term growth opportunity that will complement our Macau operations and our other international expansion ambitions
- GEG, together with Monte-Carlo SBM from the Principality of Monaco and our Japanese partners, look forward to bringing our brand of World Class IRs to Japan

Summary

Corporate

- 2018FY Net Revenue of \$55.2 billion, up 14% YoY and Adjusted EBITDA of \$16.9 billion, up 19% YoY
- Q4 2018 Adjusted EBITDA of \$4.3 billion, up 4% YoY
- 2018FY NPAS of a record \$13.5 billion, up 29% YoY
- Paid two special dividends in 2018: \$0.41 per share on 27 April 2018 and \$0.50 per share on 26 October 2018
- Subsequently announced another special dividend of \$0.45 per share to be paid on or about 26 April 2019

Operations

- Galaxy Macau™ reports \$39.5 billion of Net Revenue, up 14% YoY and \$12.9 billion of Adjusted EBITDA, up 16% YoY in 2018FY; Q4 Adjusted EBITDA of \$3.4 billion, up 2% YoY
- StarWorld Macau reports \$12.2 billion of Net Revenue, up 18% YoY, and \$3.8 billion of Adjusted EBITDA, up 28% YoY in 2018FY; Q4 Adjusted EBITDA of \$893 million, up 19% YoY
- Broadway Macau™ reports \$562 million of Net Revenue and \$32 million of Adjusted EBITDA in 2018FY; Q4 Adjusted EBITDA of \$8 million

Financing

- Cash and liquid investments of \$45.8 billion and net cash of \$37 billion at 31 December 2018
- Debt of \$8.8 billion as at 31 December 2018 primarily reflects ongoing treasury yield management initiative

Development Pipeline

- Proceeding on a \$1.5 billion upgrade and enhancement of Galaxy Macau™ and StarWorld Macau
- Cotai Phases 3 & 4 – Continue to move forward with Phases 3 & 4, with a strong focus on non-gaming, primarily targeting MICE, entertainment, family facilities and also including gaming
- Hengqin – Plans moving forward to develop a low-density integrated resort to complement our high-energy entertainment resorts in Macau
- International – Continuously exploring opportunities in overseas markets, including Japan

Positioned for Growth



- **GEG commenced with a vision**
- **“To be globally recognized as Asia’s leading gaming & entertainment corporation”**
- **We are delivering upon our vision**

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Q4 and Annual Results for the period end December 31, 2018

28 February, 2019